

How To Achieve More With Employers

Programme Overview



How to consistently meet your targets

How to find employers who will be interested in training solutions

How to spot the employers who will never do business with you

How to make your offer attractive to employers

How to make the most of face-to-face meetings

How to manage your time well

How to get employers to seek you out

... and a lot more.

This masterclass is for all skills brokers who want to improve their abilities to build relationships with employers, and to bring in business from employers - fast.

The programme covers the three vitally important activities that brokers need to do well if they are to succeed. These are:

- finding the right employers to work with
- getting employers interested in learning more about how the brokerage service can help them
- managing that important first meeting with an employer.

The day is filled with hints and tips that participants will be able to use immediately after attending this programme to improve their employer engagement activities.

Book the **How To Achieve More With Employers** masterclass into your in-house development programme and see the difference in your organisation's approach to employer engagement.

How To Achieve More With Employers - Order Form

(Please print and complete. Then return to the address at the bottom of the page.)

Organisation's Name and Address Post Code	Organisation's Telephone Number Organisation's e-mail address and website
Name of contact for invoicing:	Telephone number for invoicing contact:
How many skills brokers do you wish to enrol on this programme? <i>(Please enclose names and job titles of participants on a separate sheet.)</i>	
Which are your preferred dates for delivery of this programme: <i>(Please offer at least two dates.)</i>	

Purchasing organisation's declaration:

1. I/We wish to book The Adams Consultancy Ltd to deliver the **How To Achieve More With Employers** masterclass to skills brokers in our organisation.
2. I/We understand that the fee for delivery of the one-day masterclass **How To Achieve More With Employers** to a group of up to fifteen participants is £1,750.00 + VAT*.
3. I am authorised to place this order on behalf of the above organisation.
4. Payment is enclosed./An official purchase order is attached. *(Please delete as appropriate.)*

Name: Date:

Job Title:

* VAT registration 630 8379 34
 VAT will be charged at the prevailing rate.